

<http://www.hospitality-ip.co.uk>

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Reduce your supplier costs by combining your broadband, telephone and mobile telephone services and benefit from permanent monthly savings of 35% or more. Savings of 100% on your inter-office calls (U.K. and Worldwide) and calls to and from home-workers are **completely free of charge**.

Our company is an advanced telecommunications provider and through our distribution and reseller network, more than 3,000 U.K. business customers are currently using our hosted telephony platform systems which are cutting edge and have won numerous National awards for quality, service and costs including Enterprise Hosted Solution of the Year Award 2009 from the prestigious Comms National Awards and others such as Best Mobile Directory Enquiry Service from Virgin Mobile.

Free Calls and Inexpensive calls

All telephone calls made using our company work out substantially less than traditional carriers and savings of up to 70% can be made by switching to some of our services. All calls between offices in different towns are free of charge as are all calls to and from home-workers. For out of office staff we have a £10 twinning service which rings the office phone and a mobile phone simultaneously and there are no expensive call diversion costs.

10 phone lines for less than the cost of 1

Obtain 10 new telephone lines and numbers for less than the cost of 1 through a traditional supplier such as BT with no limits to the amount of telephone numbers you can order as your company expands and at a fraction of the cost. Ordering additional telephone lines is as simple as sending an e-mail or telephoning our call-centre and ordering a new line. There are no expensive installation costs associated with traditional suppliers.



Secure Digitally Encrypted Network with ultimate sound quality

We provide 21st Century technology to ensure crystal clear telephone conversations, ultra-fast broadband speeds and high resolution video conferencing running over a digitally encrypted secure hosted VOIP Virtual Private Network (VPN). We are a distributor of Mitel telecommunication products and we are partnered with O2 to ensure a future-proof service capable of handling hundreds of thousands of companies bandwidth demands for ultra high speed broadband, high resolution video conferencing and millions of simultaneous telephone conversations.

Unlimited internal telephone extensions and Free Calls to all home-workers

Unlimited multiple internal extensions can be set up and home-workers with an internet connection can make and receive calls as if they were in the office. Calls between all of your locations and from staff working at home wherever they are located worldwide and from office to home workers and vice versa are completely free of charge.

Save £100's on out of office diversion costs to mobile telephones with Twinning

If you opt for our £10 per month mobile twinning facility with your package, calls between this mobile phone and the office are completely free of charge.



Another benefit of the Twinning service is that it will ring both the office and the mobile phone simultaneously and there are no out of office diversion costs wherever you answer your call. Many companies including estate agents and duty solicitors use an expensive divert facility so that their office phone will automatically ring their mobile phone when they are out of the office. This can cost substantial monthly bills in call diversion costs alone. With this in mind, one of our most popular services is the £10 Twinning facility whereby your mobile telephone is twinned to one of your office lines and rings simultaneously whether you are in the office or not and you do not get charged any diversion costs at all.

Inexpensive International calls permanently

Using any of our services, you will make comparable savings. All of the costs for our outgoing calls are at least 35% cheaper than traditional suppliers such as BT or Virgin Mobile, plus of course **all calls between your own offices are completely free of charge whether they are in different U.K. cities or in different countries such as the USA, Canada, Australia, France and Germany.**

Free and Inexpensive calls from staff working abroad

Calls made from any staff working abroad to any of their worldwide offices or home-workers are **completely free**. Any calls made from abroad to U.K. companies are charged at 35% less than U.K. local rate, making considerable savings if you regularly dial U.K. companies while abroad. If your company regularly telephones staff working from home or you have offices in several countries or towns, considerable savings can be made from this one service alone.



Business and Residential Premises

Broadband and telephone packages can be installed in residential or business premises so if your business has home workers or administrators, if you work exclusively from home or you split your time between your home and business premises, we can supply you a converged communications package that will save you money.

Call Logging, Call Recording and the Privacy of your Information

There is a fantastic range of services that take minutes to learn, from call logging and automatic saving of all inbound telephone numbers through to call monitoring and call recording for customer care centres, government offices, insurance companies, estate agents, solicitors and legal or financial institutions such as County, Crown and Magistrates Courts or high street banks and private investment firms. As you would expect from a secure digitally encrypted network, only your company authorised staff have access to recorded voice data messages. As such, we are Government approved to be able to store voice and computer data securely in our network and data centres.

Our staff will never be able to listen to any of your calls, nor access any content of any data as your company set up the permissions to enable voice recording on telephone calls. Ordering data from a particular phone call in the case of a client dispute couldn't be easier. Simply ring up our customer-care centre asking for the data for whichever phone calls or dates you require and you have immediate access. Our staff of course are not privy to this information but simply retrieve the required data and make this available to you. It is not possible for any of our staff to access any form of your voice data and computer data as it is encrypted until it reaches your chosen computer terminal.



Logging of inbound callers

The system automatically logs every inbound caller whether you are on the phone or out of the office and with 10 phone lines and an auto-attendant answering service on each line, your customers never get an engaged tone and you will not miss a sales opportunity again.

Great Savings

The more computer terminals and telephone extensions that your company currently has or wishes to have, the greater the cost saving each month. Whatever the size of your company, you will achieve fantastic reductions on your monthly outgoings, combined with a range of products that are truly unique within the telecommunications industry.

Free calls to all home-workers and local rate International Calls

Calls from field staff to and from the office or to and from home-workers are completely free from anywhere in the world, plus whatever calls you make from another country to any U.K. companies are billed at less than standard U.K. local rate. Our services are more cost effective than every mainstream telephony supplier including BT, Carphone Warehouse, Nokia, Vodafone, O2, Orange, Virgin Mobile and 3g and calls to your office are free to and from your staff from anywhere in the world. If for example you are on business in the United States or Australia you can be in regular contact with your U.K. office completely free of charge permanently and you have the option of making a telephone call or video conference call also completely free of charge.



Secure Digital Network

Our digitised encrypted network exceeds Government standards and is certified for public service buildings such as national and local Government, councils, Ministry of Defence bases and education institutions. Technically speaking, our system runs on a VPN (Virtual Private Network) and is encrypted to the highest standard guaranteeing that all of your computer data and telephone calls remain secure. As you would expect there is unrivalled sound quality on your telephone and video conference calls with crystal clear conversations every time.

Automatically Route telephone numbers for different departments

We currently handle hosted VOIP (Voice Over Internet Protocol) video conferencing, telephony and communication services to more than 3,000 small, medium and large businesses across the U.K. and without exception, each has gained from improved functionality on their telephony system, plus lower costs on their telecom and data services combined with the advantage of having more company phone lines. You can route numbers or extensions for different departments such as Reception, Human Resources, Sales and Marketing.

Using a 'hunt' group to route inbound calls to a chosen telephone

An invaluable tool for organisations that have two or more companies registered under the same address or telephone number is a 'hunt' group, especially ideal for telemarketing firms or reception desks that regularly answer the phone for several different companies. Set up is simple and takes minutes and can inform the reception desk information such as the name of caller, their telephone number, company name, telephone, mobile and e-mail address, so that the person receiving the call has this information on their computer screen as the telephone rings.

Video Conferencing

High resolution video conferencing can be as simple as setting up your own digital video camera and logging in to your account on our secured network for a small personal video conference or it can cater for boardroom or larger scale company presentations where multiple microphones, projectors and screens may be required. We offer a full complement of products and services tailored to your individual requirements including the supply and installation of your conference suite with projectors and projection screens, LCD monitors, plasma screens, wall mounted, free-standing or ceiling speakers and high quality condenser microphones to enable your conference partners to be able to hear your conversations clearly and to view you with high resolution image quality.



U.K. and International video conferences

The image above shows an International business conference taking place with 5 staff in their conference suite in the U.K. and 4 overseas staff appearing on their plasma screens, 3 in USA and 1 in Australia. This gives the appearance that all 9 people are seated round one conference table and everyone can see and hear everyone else with crystal clarity. It is also possible to have as many locations and as many people as you require so a company with several hundred staff over different locations can all be part of the meeting. Additionally, it is becoming a very traditional way for Senior Management including a Director or Chairman to give a broadcast to all of their staff simultaneously.

Company Presentations, Announcements and Company Awards

Staff are able to give a live or a pre-recorded presentation to some or all of their staff worldwide simultaneously, saving huge costs on multi-site visits and it is particularly suitable within training departments as the sessions can be recorded for future use.

The conference below is between two U.K. offices in London and Manchester

The Managing Director is based in London and regularly has video conferences with his management team based in Manchester. Note how one screen can be used to view and speak to the person giving the PowerPoint presentation which appears on a separate screen.



Pre-recorded Training Sessions, Live conferencing and Q and A Sessions

With live video conference broadcasts it is possible to set up Questions and Answers Sessions, so a company can host the presentation from a boardroom, office or hall in any country from a few staff to thousands of staff worldwide and they can respond to live questions from any site. At the same time, staff logged in at any location worldwide are able to see and hear the full presentation including the Questions and Answers sessions and can also send questions by internal internet (intranet) for an immediate response. All conferences can be recorded for future reference or for internal training videos.